
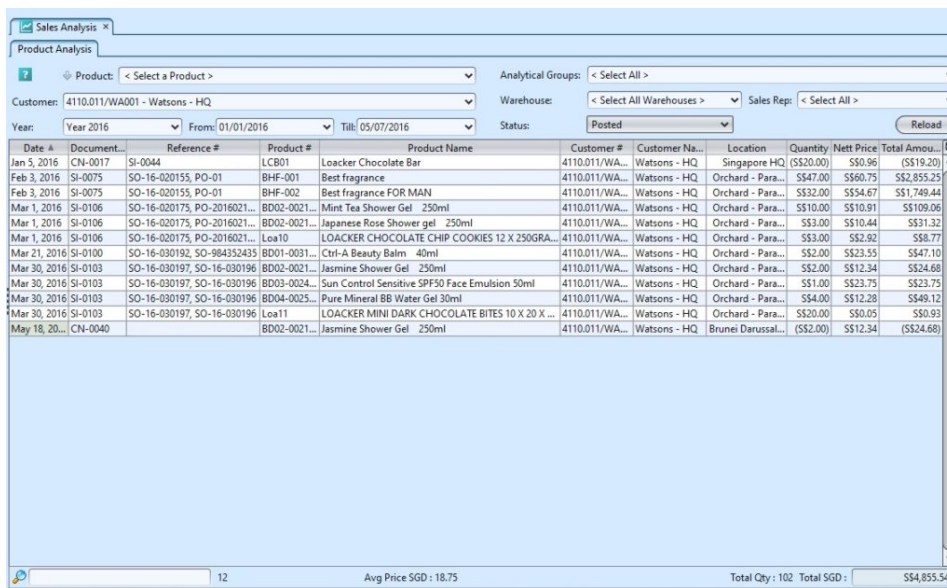


# Sales Analysis

Sales Analysis view allows user to see the summary of products sales analysis in one view. User can also see products performance based on a certain period, a particular customers, warehouse, sales representative, etc.

Below actions are available under **“Sales Analysis”**:

 View and search for sales analysis of products

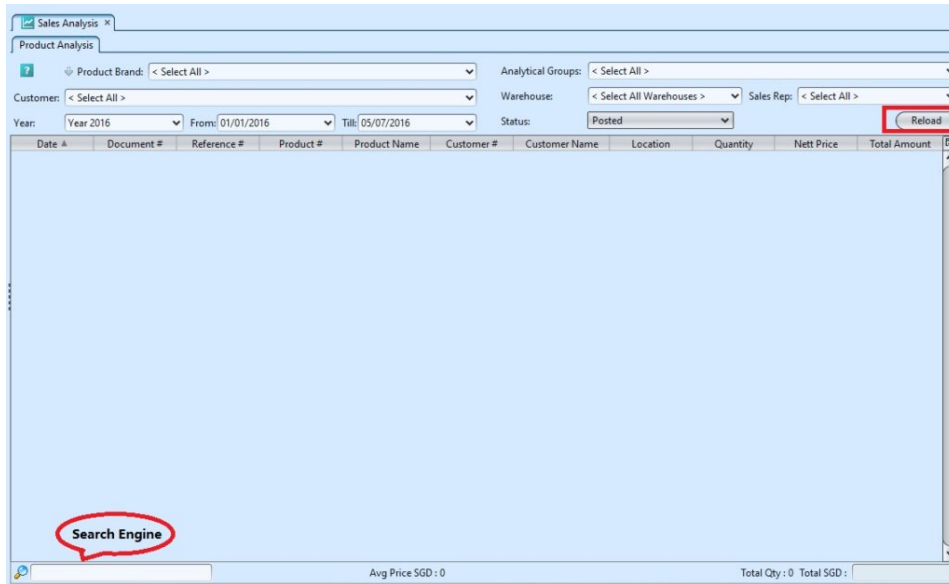


The screenshot displays the 'Sales Analysis' interface. At the top, there are several filter dropdowns: 'Product' (set to '4110.011/WA001 - Watsons - HQ'), 'Analytical Groups' (set to '< Select All >'), 'Warehouse' (set to '< Select All Warehouses >'), and 'Sales Rep' (set to '< Select All >'). Below these are 'Year' (2016), 'From' (01/01/2016), 'To' (05/07/2016), and 'Status' (Posted) filters. A 'Reload' button is located on the right. The main area contains a table with columns: Date, Document, Reference #, Product #, Product Name, Customer #, Customer Na., Location, Quantity, Nett Price, and Total Amou... The table lists various products like 'Loacker Chocolate Bar', 'Best fragrance', 'Mint Tea Shower Gel', etc., with their respective sales data. At the bottom, there is a status bar showing '12' items, 'Avg Price SGD : 18.75', and 'Total Qty : 102 Total SGD : S\$4,855.54'.

Date	Document	Reference #	Product #	Product Name	Customer #	Customer Na.	Location	Quantity	Nett Price	Total Amou...
Jan 5, 2016	CN-0017	SI-0044	LCB01	Loacker Chocolate Bar	4110.011/WA...	Watsons - HQ	Singapore HQ	(S\$20.00)	\$50.96	(S\$19.20)
Feb 3, 2016	SI-0075	SO-16-020155, PO-01	BHF-001	Best fragrance	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$547.00	\$560.75	\$52,855.25
Feb 3, 2016	SI-0075	SO-16-020155, PO-01	BHF-002	Best fragrance FOR MAN	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$532.00	\$554.67	\$51,749.44
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	BD02-0021...	Mint Tea Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$510.00	\$510.91	\$5109.06
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	BD02-0021...	Japanese Rose Shower gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$53.00	\$510.44	\$531.32
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	Loa10	LOACKER CHOCOLATE CHIP COOKIES 12 X 250GRA...	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$53.00	\$52.92	\$58.77
Mar 21, 2016	SI-0100	SO-16-030192, SO-984352435	BD01-0031...	Ctrl-A Beauty Balm 40ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$52.00	\$523.55	\$547.10
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD02-0021...	Jasmine Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$52.00	\$512.34	\$524.68
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD03-0024...	Sun Control Sensitive SPF50 Face Emulsion 50ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$51.00	\$523.75	\$523.75
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD04-0025...	Pure Mineral BB Water Gel 30ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$54.00	\$512.28	\$549.12
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	Loa11	LOACKER MINI DARK CHOCOLATE BITES 10 X 20 X ...	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$520.00	\$50.05	\$50.93
May 18, 20...	CN-0040		BD02-0021...	Jasmine Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Brunei Darussa...	(S\$2.00)	\$512.34	(S\$24.68)

## View and Search for Sales Analysis of Products

1. Select a product brand, customer, warehouse or sales representative to view from any of the drop-down lists on top of the screen
2. Enter search parameter to filter the result, i.e. type in the product name in the search textfield box at the bottom left of the screen
3. Click **“Reload”** button at the top right of the screen to refresh / reload the result



4. Right click on a product sales document row to open more options. User can select an option to see more details of the selected document, e.g. show sales invoice, show product details, etc.

