
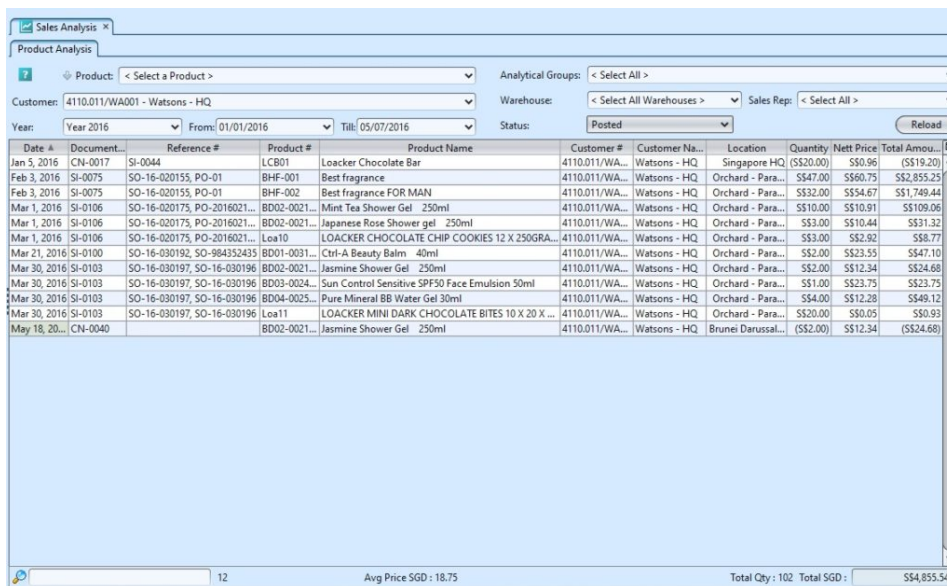


# Sales Analysis

Sales Analysis view allows user to see the summary of products sales analysis in one view. User can also see products performance based on a certain period, a particular customers, warehouse, sales representative, etc.

Below actions are available under **"Sales Analysis"**:

 View and search for sales analysis of products



The screenshot displays the 'Sales Analysis' application window. At the top, there's a 'Product Analysis' tab. Below it, a search bar is visible. The main area contains a table with columns: Date, Document, Reference #, Product #, Product Name, Customer #, Customer Name, Location, Quantity, Net Price, and Total Amount. The table lists various products like 'Loacker Chocolate Bar', 'Best fragrance', 'Mint Tea Shower Gel', etc., along with their respective sales data. At the bottom, there's a status bar showing '12' items, 'Avg Price SGD : 18.75', and 'Total Qty : 102 Total SGD : \$54,855.54'.

Date	Document	Reference #	Product #	Product Name	Customer #	Customer Name	Location	Quantity	Net Price	Total Amount
Jan 5, 2016	CN-0017	SI-0044	LCB01	Loacker Chocolate Bar	4110.011/WA...	Watsons - HQ	Singapore HQ	(5820.00)	\$50.96	(\$519.20)
Feb 3, 2016	SI-0075	SO-16-020155, PO-01	BHF-001	Best fragrance	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$547.00	\$560.75	\$52,855.25
Feb 3, 2016	SI-0075	SO-16-020155, PO-01	BHF-002	Best fragrance FOR MAN	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$532.00	\$554.67	\$51,749.44
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	BD02-0021...	Mint Tea Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$510.00	\$510.91	\$5109.06
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	BD02-0021...	Japanese Rose Shower gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$53.00	\$510.44	\$531.32
Mar 1, 2016	SI-0106	SO-16-020175, PO-2016021...	Loa10	LOACKER CHOCOLATE CHIP COOKIES 12 X 250GRA...	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$53.00	\$52.92	\$58.77
Mar 21, 2016	SI-0100	SO-16-030192, SO-984352435	BD01-0031...	Ctrl-A Beauty Balm 40ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$52.00	\$523.55	\$547.10
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD02-0021...	Jasmine Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$52.00	\$512.34	\$524.68
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD03-0024...	Sun Control Sensitive SPF50 Face Emulsion 50ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$51.00	\$523.75	\$523.75
Mar 30, 2016	SI-0103	SO-16-030197, SO-16-030196	BD04-0025...	Pure Mineral BB Water Gel 30ml	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$54.00	\$512.28	\$549.12
Mar 18, 2016	SI-0103	SO-16-030197, SO-16-030196	Loa11	LOACKER MINI DARK CHOCOLATE BITES 10 X 20 X ...	4110.011/WA...	Watsons - HQ	Orchard - Para...	\$520.00	\$50.05	\$50.93
May 18, 2016	CN-0040		BD02-0021...	Jasmine Shower Gel 250ml	4110.011/WA...	Watsons - HQ	Brunei Darussal...	(582.00)	\$512.34	(\$524.68)

## View and Search for Sales Analysis of Products

1. Select a product brand, customer, warehouse or sales representative to view from any of the drop-down lists on top of the screen
2. Enter search parameter to filter the result, i.e. type in the product name in the search textfield box at the bottom left of the screen
3. Click **"Reload"** button at the top right of the screen to refresh / reload the result

**Sales Analysis**

**Product Analysis**

Product Brand: < Select All > Analytical Groups: < Select All >

Customer: < Select All > Warehouse: < Select All Warehouses > Sales Rep: < Select All >

Year: Year 2016 From: 01/01/2016 Till: 05/07/2016 Status: Posted Reload

Date	Document #	Reference #	Product #	Product Name	Customer #	Customer Name	Location	Quantity	Nett Price	Total Amount
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**Search Engine**

Avg Price SGD : 0 Total Qty : 0 Total SGD :

4. Right click on a product sales document row to open more options. User can select an option to see more details of the selected document, e.g. show sales invoice, show product details, etc.

**Sales Analysis**

**Product Analysis**

Product Brand: < Select All > Analytical Groups: < Select All >

Customer: 4110.011/WA001 - Watsons - HQ Warehouse: < Select All Warehouses > Sales Rep: < Select All >

Year: Year 2016 From: 01/01/2016 Till: 05/07/2016 Status: Posted Reload

Date	Document...	Reference #	Product #	Product Name	Customer #	Customer Na...	Location	Quantity	Nett Price	Total Amou...
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Show Sales Invoice  
Show Product Details  
Show Product Register  
Show Product Ageing Register