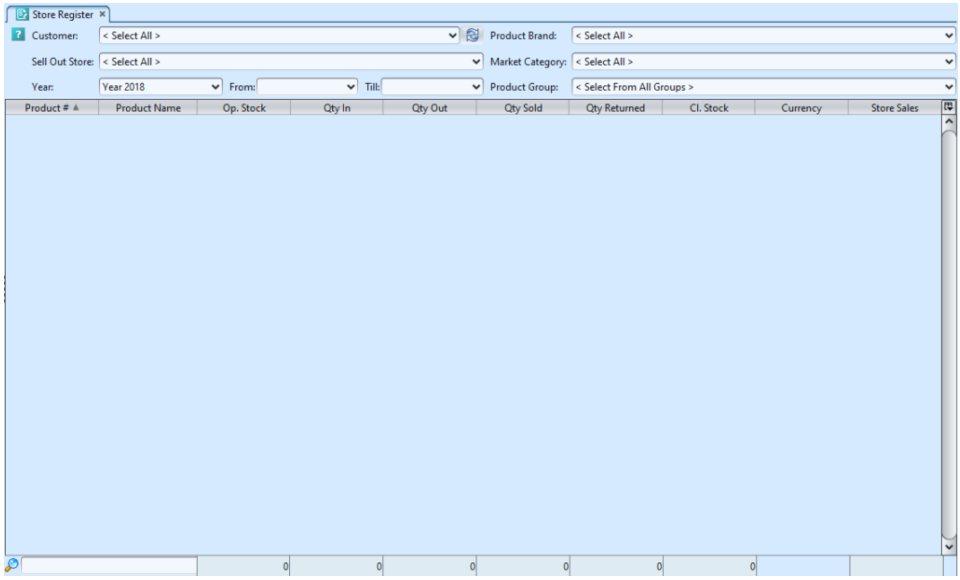
Store Register

Store register allows user to visualize products' movement and gross sales for sell out customers' stores. This data will help company in tracking offtake sales and in planning for sell out customers' sales forecast and stock replenishment.

While a Sell Out Store is linked with a warehouse in Samooha, the inventory level in the Store Register is maintained separately from the Warehouse Register for the same warehouse. This is because Store Register tracks Store Import, Store Sales and Store Returns transactions only for record purpose. These store transactions are not posted to the company's account / inventory.

Below actions are available under ***"Store Register":***

- View and search for products' movement summary of sell out customers' stores

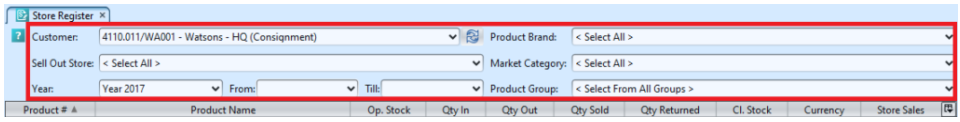


Field Name	Explanation	Mandatory Information
Customer	Select an offtake sales customer to view	N
Sell Out Store	Select a Sell Out Store of the offtake sales customer to view	N
Year	Enter which period of offtake sales data to view	Y
Product Brand	The brand of the products	N
Market Category	Market category of the product	N

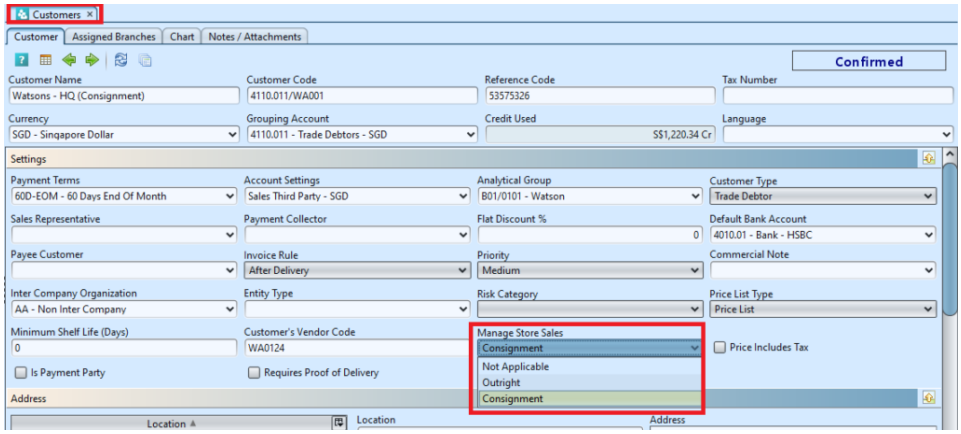
Product Group	The grouping for the product	N
Product #	Product part number	Y
Product Name	Self-Explanatory	Y
Opening Stock	Stock quantity at the beginning of the selected period	N
Qty In	Incoming stock received by Store	N
Qty Out	Outgoing stock from Store	N
Qty Sold	Sales of stock by Store to Retail Customer (outgoing stock)	N
Qty Returned	Return of stock by Retail Customer to Store (incoming stock)	N
Closing Stock	Balance stock on hand at Store for the selected period = Opening Stock + Qty In – Qty Out – Qty Sold + Qty Returned	Y
Currency	Currency of the Store Sales values	Y
Store Sales	Total Store Sales / Returns values for the product for the selected filters; Date of sales / return is the Till Date in the Store Sales document.	N
Total Qty	Total quantity of the respective column of the listed products (i.e. total Qty In, total Closing Stock, etc) for the selected filtes	Y
Total Store Sales	Total Store Sales values of the listed products (in base currency of the company) for the selected filters	Y

View and Search for Products' Movement Summary of Sell Out Stores

1. Select a filter in the Store Register, for example a customer from the "***Customer***" drop-down list on top left side of screen.



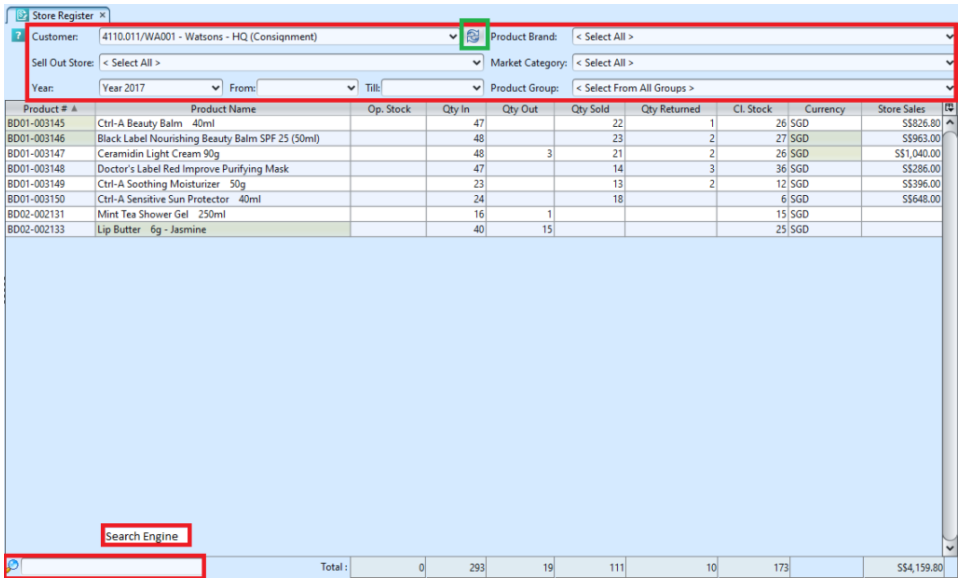
***Note:** During customer's record creation using "**Accounts – (Masters) Customers**", user must select either "**Outright**" or "**Consignment**" option in the "**Manage Store Sales**" list for the customer to be available as selection for "**Customer**" in "**Sales – (Sell Out Transaction) Store Register**"*



2. Enter search parameter to filter the result, i.e. type in which store to search for in the "***Store***" text field box or select from drop-down list

3. Result can be sorted alphabetically by clicking the fields' columns

4. Click refresh  button to reload / refresh the results



*__NOTE:__ Closing Stock may be of negative quantity to allow the following scenarios:

a. Stock replenishment / adjustment or customer returns have not been entered in the system by back office while Store have recorded the sales

b. Store recorded pre-order sales from customers

Below is a table to summarize how transactions in Samooha affect the Stores’ Closing Stock quantity.

#	Transaction Name / Type	Store’s Quantity Posted During	Qty In	Qty Out	Qty Sold	Qty Returned	Closing Stock*
1	Store Stock Import at Store	Posting of Store Stock Import	♦				+ QTY
2	Store Sales (+QTY entries) at Store	Posting of Store Sales			♦		– QTY
3	Store Sales (-QTY entries) at Store	Posting of Store Sales				♦	+ QTY
4	Outright^ Sales Order to Store’s Warehouse Note^: This will only apply for customers that have been defined as “Outright Customer”	Posting of Goods Delivery to Store’s Warehouse	♦				+ QTY
5	Outright^ Credit Note to Store’s Warehouse Note^: This will only apply for customers that have been defined as “Outright Customer”	Posting of Customer Return from Store’s Location to company’s Warehouse		♦			– QTY
6	Consignment (Transfer) Order to Store’s Warehouse	Posting of Putaway at Store’s Warehouse	♦				+ QTY
7	Consignment (Return) Order from Store’s Warehouse	Posting of Stock Transfer by Store’s Warehouse		♦			– QTY
8	Warehouse Order to Store’s Warehouse	Posting of Putaway at Store’s Warehouse	♦				+ QTY
9	Warehouse Order from Store’s Warehouse	Posting of Stock Transfer by Store’s Warehouse		♦			– QTY
10	Stock Adjustment (+QTY entries) for Store’s Warehouse	Posting of Putaway at Store’s Warehouse	♦				+ QTY
11	Stock Adjustment (-QTY entries) for Store’s Warehouse	Posting of Stock Adjustment by Store’s Warehouse		♦			– QTY
12	Stock Take (+QTY variance) for Store’s Warehouse	Posting of Stock Take at Store’s Warehouse	♦				+ QTY

13	Stock Take (-QTY variance) for Store’s Warehouse	Posting of Stock Take at Store’s Warehouse	♦		– QTY