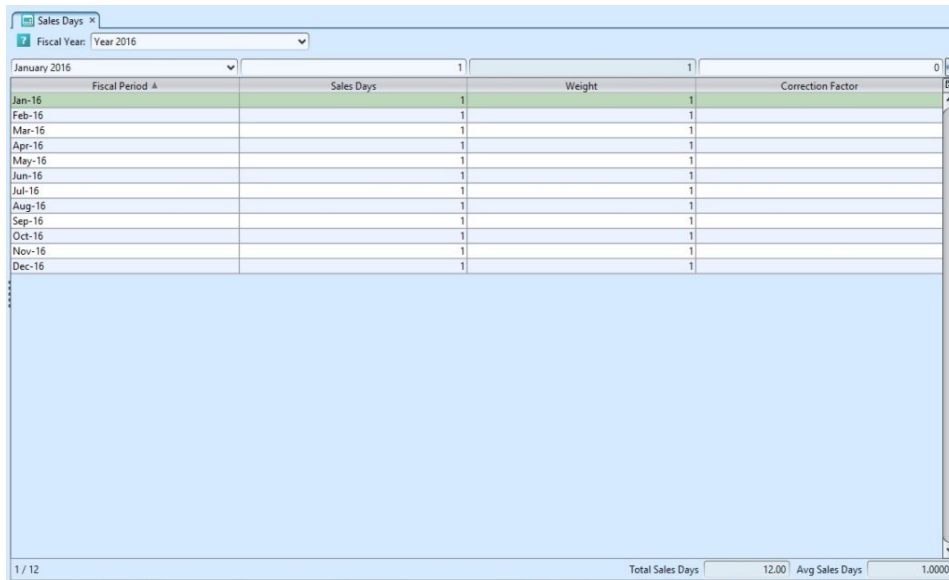# Sales Days

The users are able to setup the number of Days in the month of year, when sales activities are carried out. The sales days will be used in Demand Planning for Sales trend modeling and Sales Forecast. Below are available actions for the user from *"Sales Days"* :

🔗 Create and updated sales days

Field Name	Explanation	Mandatory Information
Fiscal Year	Select the fiscal year	_
Fiscal Period	It is set by months	Y
Sales Days	Number of actual Sales Day planned	Y
Weight	Is derived by dividing the Avg Sales Days by sales days	Y
Correction Factor	Number of day(s) inputed to correct the sales day accuracy if a mistake is made.	N

Create/Update Sales Days

1. Select the fiscal year at the top left of the screen. (The fiscal year created from *"Account – Master – Fiscal Calendar"*).

2. Select the month from *"Fiscal Period"*, fill up the information and click *"Enter"* or at the right middle of the screen.

3. User is able to view the *"Total Sales Days"* and *"Avg Sales Days"* at the right bottom of the screen.