## Sales Trend Model

The Sales Trend Model application allows the user to develop Trends quickly, to analyze your sales by month, quarter and year. Compare your data not only by this year's performance, but by year-to-yearperiods, as well. This will assists in the demand planning for product trending over a period of time and stock purchasing accuracy will be greatly improved.

Type: Product # A	Quantity V Only Active Prod		Group: DG001 - Third Party Customers V Forecasting Group: FG02 - Products Luxasia								
Product # A		Active Products   Product Group: PG-001-01 - Below 20 SS						<ul> <li>S</li> <li>S</li></ul>			
	Product Name	Model	Moving Avg	Outlier	Correction	Seasonality	Total Historical	Total Forecast			
D01-003145	Ctrl-A Beauty Balm 40ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
D01-003146	Black Label Nourishing Beauty Balm SPF 25 (50ml)	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
001-003147	Ceramidin Light Cream 90g	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
001-003148	Doctor's Label Red Improve Purifying Mask	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
001-003149	Ctrl-A Soothing Moisturizer 50g	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
001-003150	Ctrl-A Sensitive Sun Protector 40ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
002-002130	Jasmine Shower Gel 250ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	N N					
002-002131	Mint Tea Shower Gel 250ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
002-002132	Japanese Rose Shower gel 250ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
002-002133	Lip Butter 6g - Jasmine	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	1					
D02-002134	Lip Butter 6g - Wild Rose	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
003-002454	Sun Control Sensitive SPF50 Face Emulsion 50ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
D03-002455	Sun Sport Invisible Mist Wet Skin Application Progressive Tan SPF50	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
003-002456	Skin Therapy Detoxifying Cleansing Foam 150ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	22					
003-002457	365 Cellular Elixir Intense Youth Renewal Serum 30ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
D09-009023	Calvin Klein Eternity for Men - EDT - 100ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
D09-009024	Calvin Klein Eternity for Men - EDT - 50ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
009-009025	Calvin Klein Euphoria for Men - EDT - 100ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction						
D09-009026	Calvin Klein Euphoria for Men - EDT - 50ml	Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	M					

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2 Demand	Group: DG001 - Third	DG001 - Third Party Customers			Forecasting Group:	FG01 - Products L'Oreal					
Type:	Quantity	Quantity V Only Active Pr		oducts 🗸	Product Group:	PG-001-01 - Below 20 SS 🗸 🗸 🕄					
Product # A		Product Name		Model	Moving Avg	Outlier	Correction	Seasonality	Total Historical	Total Forecast	
D04-002562	Master Eye Liner in Brown		Simple Exp. Smoothing	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction		265			
D04-002563	Color Sensational Bold Matte Lipsticks		Moving Average	Moving Avg 3	Sbst. 4.5*Std Dev	1 Iteration		165			
D04-002564	Pure Mineral BB Water Gel 30ml			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002565	Lip Polish Glam 15 9ml			Moving Average	Moving Avg 3	Sbst. 5.0*Std Dev	No Correction		193		
D04-002566	Magnum Cat Eyes Mascara - Black			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002567	Big Eye Mascara 8.7ml			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002568	Big Eye Eyeshadow - Yellow Gold			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	1			
D04-002569	Big Eye Eyeshadow - Copper Gold			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
3D04-002570	Big Eyeshadow - Gorgeous Pink			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
BD04-002571	White Superfresh UV Cake Powder Foundation 9g - Honey			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002572	White Superfresh UV Cake Powder Foundation 9g - Natural			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002573	White Superfresh UV Cake Powder Foundation 9g - Nude Beige			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
D04-002574	White Superfresh UV Cake Powder Foundation 9g - Sand Beige		Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction					
3D04-002575	Pink Alert 3.9g			Simple Exp. Smoothing	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction		167		
3D04-002576	Lasting Drama Gel Liner Pen 1.3g Black			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
3D05-005642	Hydra Fresh Hydrating Refreshing Creamy Foam 125ml			Simple Exp. Smoothing	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction		122		
3D05-005643	Super Liner Black Lacquer 1.5ml			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction	N			
3D05-005644	Super Liner Ultra Sharp 0.5g			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
3D05-005645	Double Extension Beauty Tubes 2 x 7ml			Not Forecasted	Moving Avg 3	Sbst. 4.0*Std Dev	No Correction				
Chart Data	- -										
								TE MAI	PE : 0%		
Month	Year - 3 Historical	Year - 3 Corrected Y	ear - 2 Historical	Year - 2 Corrected Ye	ear - I Historical	Year - I Corrected	Forecast	A SAE	:0		
								MSE	:0		
								Alpi	na : 0		
								Sam	ple Size : 0		
								Mea	n :0		
								V-	ance :0		
								Variance : 0			

User's are allowed to make changes to the historical data for the near to correct prediction of the forcast.